



Exam Dumps 360

Exam Code: **C_S4CS_2408**

Exam Name | SAP Certified Associate - Implementation Consultant - SAP
S/4HANA Cloud Public Edition, Sales

Total No. of Questions: 80

Passing Percentage: 71%

Exam Duration: 180 Minutes.

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Question 1

Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item?

Note: There are 2 correct answers to this question.

- A. Sales Manager
- B. Order Fulfillment Specialist
- C. Order-to-Cash Process Manager
- D. Analytics Specialist

Answer A, D

Question 2

Which business roles are relevant for the SAP Fiori Analytical Apps for Sales (1BS) process? Note:

There are 3 correct answers to this question.

- A. Internal sales representative
- B. Shipping Specialist
- C. Billing Clerk
- D. Sales Manager
- E. Returns Clerk

Answer A, D, E

Question 3

In SAP Central Business Configuration, which activities can you perform in the Product-Specific Configuration Phase? Note: There are 3 correct answers to this question.

- A. Add new sales organizations.
- B. Change approval thresholds.
- C. Add blocking reasons for billing.
- D. Create new scope items.
- E. Modify building blocks.

Answer A, B, C





Question 4

You have assigned a business role to an end user who has been granted access to only one specific application. While you have a day off, it turns out that the app doesn't show up on the user's launchpad. What can the user do?

- A. Create a page and assign it to the launchpad space.
- B. Use the search function to find the app.
- C. Assign a launchpad space to the business role.
- D. Assign a different business role that provides access.

Answer B

Question 55

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Finished"
- B. When the project status is "Not Started"
- C. When the project status is "In Progress"
- D. When the project status is "Completed"

Answer A