



Exam Code: P_SAPEA_2023

Exam Name | SAP Certified Professional – SAP Enterprise Architect

Total No. of Questions: 40

Passing Percentage: 80%

Exam Duration: 180 Minutes.

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Architecture vision and roadmap

Question 1

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the CIO asked you to conduct interviews with the key stakeholders of Green Elk to assess the business strategy. You are planning to interview the owner of the business unit of finished goods.

Which of the following sets of questions would you ask?

A.

- Which technological concepts are necessary - what kind of technologies are available?
- What should a suitable (partner) organization look like to ensure the achievement of strategic goals?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?

B.

- How is the value chain transformed? Which parts of the value chain must be optimized?
- What is the competitive advantage and what are the value potentials that can be realized through the transformation?
- Which business capabilities will be required or need to mature to support future business models?

C.

- What are the transformation drivers and what impact will they have on the business model?
- What are the business options for the future and what does the vision for the future business model look like?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?

D.

- Which technological concepts are necessary - what kind of technologies are available?
- What does your hyperscaler strategy look like and why is it set up this way?
- What risks must Green Elk consider? How can Green Elk address them at a strategic level?





Answer C

Architecture vision and roadmap

Question 2

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80% within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

You are the Chief Enterprise Architect and the decision was taken to implement regional S/4HANA productive systems while ensuring a high degree of standardization.

Which of the following implementation approach would you consider best in this case?

- A. Phased by Company
- B. Phased by Application
- C. Big Bang
- D. Small buck

Answer A

Architecture vision and roadmap

Question 3

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets.

The CIO asks you, the Chief Enterprise Architect, to present an architecture vision to address the aforementioned business challenge.

According to the SAP Enterprise Architecture Framework, what is the best approach?

- A.
- 1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.





2. Confirm and elaborate business goals, business drivers, and constraints.

3. Evaluate the data architecture.

B.

1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.

2. Review the existing principles and adopt these were necessary.

3. Use the principles as guardrails for your subsequent activities.

C.

1. Identify the stakeholders, their concerns, and business requirements and create a stakeholder map.

2. Confirm and elaborate the new business model in support of the Business Model Canvas.

3. Execute Enterprise Transformation Assessment.

D.

1. Assess the baseline architecture of Green Elk & Company.

2. Identify the stakeholders and review with the key stakeholders the major gaps identified.

3. Architect against these gaps and propose a solution context.

Answer C

